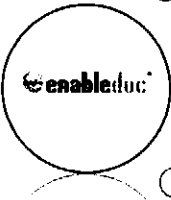


MSNVA - HIE Building a Community




- What is an HIE?
- Why is an HIE Beneficial?
- HIE Market Penetration
- Access to Patient Record
- Analytics & Decision Support
- Collaborate on Care/Reduce Cost

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○ What is HIE?

Electronic health information exchange (HIE) that allows doctors, nurses, pharmacists, other health care providers and patients to appropriately access and securely share a patient's vital medical information electronically.

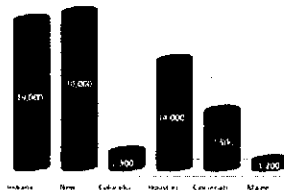


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○ HIE Market Penetration

- 255 HIEs in the U.S. with an estimated 130,000 providers and more than 10 million patient records
- 70% are private HIE
- \$548M public funds provided in 2012


Providers in Large HIEs



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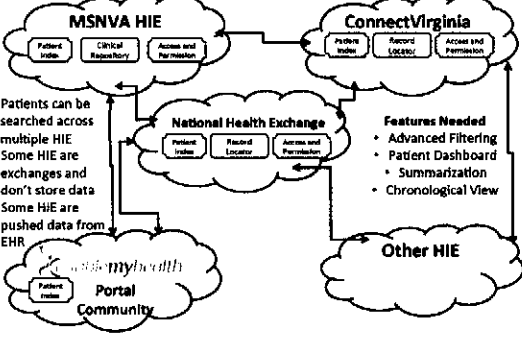
○ What Benefits can HIEs provide?

1. Quick access to Patient Medical Chart: Note, Diagnosis, Procedures, Medications, Labs, Images, and other Tests
2. Analyze patient record for recommended care, clinical trials, benchmarking, and trends
3. Collaboration of care
4. Reduce interface cost and make it easier to achieve MU Stage 2



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○ Access to Patient Records



- Patients can be searched across multiple HIE
- Some HIE are exchanges and don't store data
- Some HIE are pushed data from EHR


Features Needed

- Advanced Filtering
- Patient Dashboard
- Summarization
- Chronological View

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○ Analyze and Recommend

- Patient data from across the population can be analyzed for diagnosis and best treatment
- Benchmark order sets can be formulated and provided back to the EHR for decision support and order set creation
- Prescription and treatment side effects and outcomes can be better assessed and alerts providers/patients
- Referring physician can be recommended based on analysis of diagnosis/treatment expertise
- Clinical Trials can be suggested based on trial criteria



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Collaborate on Care

- Referral Management
- Auto status notification via text, email and voice
- Provider Directory
- Patient Index
- Insurance Authorization Management
- Secure Messaging
- Attachments
- Works with EHR or by its

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Reduce Costs

- Reduces redundant tests from being ordered
- One interface will make it easier and more cost effective to receive test results from different labs and imaging centers
- Reduces labor costs of scanning test results and notes
- Streamlines access to images and test results, which saves labor costs
- Can ensure you will get paid for and procedures based on supported benchmark data

It Takes Teamwork for HIEs to Succeed

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