

Susanne Talebian

Healthcare Management Executive

**CHBC, CUA, CPC-I, CPC, CCS-P, RMM, CMOM, PCS
AHIMA Certified ICD10 CM-PCS Trainer**

Visionary Strategist

Over 30 years experience in every facet of the healthcare industry in positions as Certified Healthcare Business Consultant with comprehensive experience in areas of Practice Administrator, Financial Analyst-Budgetary Controls Manager, Physician and Staff Educator, Compliance Officer and Urologic Surgical Technician with a successful background in improving practice profitability and staff cohesion.

AREAS OF EXPERTISE

- * Executive Decision Maker
- * Strategic Financial Planner
- * Profitability Improvement
- * Cost Control Systems
- * P&L Management
- * Budgetary Direction
- * Productivity Enhancement
- * Team Leadership & Collaboration

Healthcare Business Solutions, Ltd.

Full Service Billing Company & Consulting Firm

*Specialties: Urology, Cardiology, OB & GYN, Reproductive Endocrinology & Infertility,
Industrial Medicine, Primary-Care & Family Practice*

Owner/ CEO/Senior Consultant

2000-Present

Created this company to specifically work with the solo and small group practices to comply with federal regulations, improve office efficiencies, increase profit margin, reduce days outstanding Accounts Receivable and educate providers and staff.

Services offered include: ICD-10-CM/PCS Education, Practice Evaluations, Compliance Plan Implementation, Basic and Advance Coding Education, Fee Schedule Analysis, Innovative implementation of user-friendly procedures to comply with office policies and protocols, Resolutions of Outstanding Accounts Receivable, Strategic Planning & Budgeting and Provider and Staff Education. Clinical services offered are mobile TUNA & TUMT Units with Certified Technician.

CERTIFICATIONS

ICD10CM/PCS AHIMA Certified Trainer

- CHBC** Certified Healthcare Business Consultant, NSCHBC
- CUA** Certified Urological Associate, Society of Urological Nurses & Associates
- CPC-I** **Instructor**, Certified Professional Coder, AAPC
- CPC** Certified Professional Coder-All specialties, AAPC
- CCS-P** Certified Coding Specialist-Physician Based, All Specialties, AHIMA
- RMM** Registered Medical Manager, IARHCP
- CMOM** Certified Medical Office Manager, Practice Management Institute
- PCS** Physician Coding Specialist, All specialties, American College of Medical Coding Specialist
- Qualified Nominee** American College of Medical Practice Executives

MEMBERSHIPS

2011- Present	National Society of Certified Healthcare Business Consultants
2011- Present	International Association of Registered Health Care Professionals
2012- Present	Medical Society of Northern Virginia
2000- Present	Society of Urological Nurses & Associates Past Vice-President Metropolitan Washington DC Chapter 2004
2005- Present	Physician Management Association of Northern Virginia President-Elect 2006, President 2007
2000- Present	American Urological Association, Practice Managers Network
1997- Present	American Academy of Professional Coders
1993- Present	Medical Group Management Association
1997- Present	American Health Information Management Association
2007- Present	Practice Management Institute
2008- Present	American College of Medical Coding Specialist
1997- Present	American College of Medical Practice Executives

SPEAKER SPONSORSHIP

Medical Society of Northern Virginia

2012-2013	ICD10 Implementation and Strategic Planning Seminars
2012-2013	ICD10 CM PCS Training Course

American Urological Association

2004	AUA Practice Managers Network Annual Meeting
2006	AUA Practice Managers Network Annual Meeting
2012	AUA Practice Managers Network Annual Meeting

Mid-Atlantic American Urological Association

2006	Annual Meeting
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Virginia Urological Society

2005	Annual Meeting
2011	Annual Meeting

Pfizer Pharmaceuticals

1999-2007	Metropolitan Washington DC Area Meetings
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Bayer Pharmaceuticals Corporation

2000	Prostate Cancer Patients
2005	New Advances in Treating Prostate Cancer Patients

Bostwick Laboratories

2006	Maximizing Your Reimbursement
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Society of Urological Nurses and Associates

2000	31 st Annual Meeting
2001	32 nd Annual Meeting
2002	7 th National Multi-Specialty Conference on Urinary Continence
2006	37 th Annual Meeting
2007	38 th Annual Meeting
2009	40 th Annual Meeting
2011	Annual Symposium
2012	43 rd Annual Meeting
2013	44 th Annual Meeting

Decision Health Inc (United Communications Group)

2002 NPP Billing, Compliance and Productivity National Seminar

2007 Practice Productivity National Seminar

SEMINAR TOPICS PRESENTED

Strategic Planning and Implementation of ICD-10-CM/PCS
Introduction to ICD-10-CM/PCS
Comprehensive ICD-10-CM/PCS Training
Improve Productivity and Increase Your Bottom Line
Maximizing Your Reimbursement
The Top Ten Ways to Increase Your Bottom Line
Compliance Plan Defense against Fraud & Abuse
Implementation of a Compliance Plan
Managing the Medical Office
The Practice Managers Role in Identifying and Treating the Prostate Cancer Patient
The Relevance in Treating the ED Patient
Diagnosis of ED: A Proactive Approach for Clinicians
Collecting the Money
Managing Accounts Receivable Effectively
E&M Documentation Guidelines
Understanding Global Days
Concepts in Coding – Getting Paid
What’s New in Urology 2000-2011 (Presented Annually)
The Basics of CPT, ICD-9 & HCPCS Coding
Back to the Basics – The ABC’s of Coding
Specific Coding Challenges in Urology
Basic Coding for Nurse Practitioners
Advanced Coding for Nurse Practitioners
NPP Billing Compliance and Productivity
Patient Flow – Paper Flow